

Job Description:

This market specialist/application specialist position will be responsible for conducting market studies, assisting sales with application questions, and creating content.

Duties and Responsibilities:

This job will focus on applications within RPMC target markets. The key markets are defense, industrial, life science & medical. We offer a wide variety of products from several internationally known manufacturers. The primary responsibilities will include technical market studies, application support, product installation support, and content creation. Provide technical expertise on products to close on final sale, research and identify potential customers for products or services. Prepare and deliver technical presentations that explain products or services to customers or prospective customers. This includes support at trade shows and customer visits in various cities around the U.S.

Qualifications:

The ideal candidate will have technical experience in the optoelectronics industry with good working knowledge of laser diodes, diode pumped lasers and laser applications. The position requires a motivated self-starter who is goal orientated and willing to travel about 10-25% of the time. We will consider a person without an extensive sales background if they offer a strong general background in laser concepts and applications along with excellent verbal and written communication skills. RPMC lasers will supply training on products.

Company Benefits:

Salary: Negotiable depending on experience.
RPMC Lasers 401K plan is available after 1 year of employment.
10 days of vacation per year

Reports to:

This position reports to the Marketing Manager
Position location O'Fallon, Missouri.

If you are interested in this position or know someone who might be, please contact us at info@rpmclasers.com.